

Coaches in this course will...

- Gain a strong foundation in the theory, research, language and methodologies of emotional intelligence, intentional change, resonant leadership, positive psychology, Gestalt intervention techniques, and dealing with resistance.
- Deepen self-awareness and understanding of one's impact as a coach.
- Strengthen coaching competencies through intensive practice and feedback.
- Improve skills in presenting feedback to clients to ensure that it is heard.
- Learn to establish a trusting relationship *fast* by assuring confidentiality and establishing norms of supportive, direct and transparent communication.
- Learn to work with leaders at all levels - including senior executives.
- Develop the ability to craft exercises for clients to safely practice new behaviors.
- Conduct qualitative 360-degree interviews and rigorously analyze the data.
- Learn when and how to adopt key roles: expert, guide, advisor, empathic listener, challenger.
- Come away with a vast array of exercises, self-reflection activities and a reading list to effectively support a client's development.

Differentiate yourself!

The field of executive coaching has grown exponentially over the past few years. Clients have thousands of coaches from whom to choose. They need to know what it is that sets you apart from other, qualified individuals. They need to know you are *the best* – someone they can trust to help them reach their potential.

How do you differentiate yourself as an executive coach? The Teleos Leadership Institute Executive Coach Development Program will enable you to stand out. You will be known as a coach who:

1. Supports clients to truly change behavior, mindset and get results
2. Enables your clients to develop emotional and social intelligence
3. Has the highest standards and skills, impact and ethics
4. Can become certified by ICF
5. Supports your clients' holistic growth and development in all aspects of their leadership



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TELEOS LEADERSHIP INSTITUTE

EXECUTIVE COACH DEVELOPMENT PROGRAM

A rigorous program to
prepare you to be a
master coach



ICF-accredited program

Today's leaders have a multitude of complex needs. In order to keep up and stay emotionally connected, flexible, authentic and inspirational, outstanding leaders must continually be on a journey of intentional change. Executive coaches can be an integral part of the solution.



Why Teleos

Teleos Leadership Institute is a global consulting firm

founded in 2002 by leadership experts Dr. Annie McKee (dubbed by *Business Week* as "The High Priestess of Executive Coaching") and Dr. Frances Johnston. We partner with CEOs, senior teams, Boards of Directors, government agencies and NGOs to move the leaders who move the world.

Our work is grounded in decades of research and experience in psychology, neuroscience, emotional and social intelligence, organizational development, group dynamics, Gestalt, sociology, leadership development, and change management.

Our Program

Our 12-day course is taught over a period of 3-6 months and combines practice, feedback, developmental exercises, lecture, dialogue and reflection.

Coaches develop the skills, knowledge and sophistication to work with managers and senior executives in a positive, developmental and active manner, always with an eye for finding out what the individual needs to do in order to be effective in his/her leadership role and in life.

The Teleos Leadership Institute Coach Development Program is ACTP ICF-accredited. The course provides 125 training hours toward individual certification. Participants interested in certification as an ACC or PCC need only to follow ICF guidelines after completing the course.



LOCATION	DATES
Philadelphia, PA	week 1 Sept. 23-28 week 2 Dec. 9-14
Italy	TBD
Europe	TBD
South Africa	week 1 Feb. 2010 week 2 May 2010

Tuition: \$10,000 USD per person
\$ 6,000 USD student rate

Coaches trained in emotional intelligence, intentional change and resonant leadership make a difference.

About Teleos

We are executive coaches and trainers of coaches serving sophisticated global clients.

Drawing on decades of research, we approach coaching with a foundation of emotional intelligence, intentional change and resonant leadership.

We address the needs of the coach, the client and the interaction between them.

For more information on Teleos services and our contribution to thought leadership, visit us at www.teleosleaders.com.

